

### *Winemaking Team in Place at Gainey Vineyard*

The Gainey family has long held boasting rights for being the first Santa Barbara vintners to grow grapes in both the warm Santa Ynez Valley and cool Sta. Rita Hills regions. Now, with Kirby Anderson already in place and the addition of consulting winemaker Jon Engelskirger, forward-thinking Gainey Vineyard can claim bragging rights for becoming the only winery to have a winemaker dedicated entirely to each region.

A familiar face in Napa Valley, Jon's most recent nine-year stint was at Turnbull Cellars in Oakville, where his Cabernet and signature Bordeaux blend consistently won praise from critics. His extensive experience crafting wines from Bordeaux varieties perfectly complements Kirby's skills producing Burgundian-varietal wines. Owner Dan Gainey explained his reasoning for creating this unique arrangement, "Kirby's passion has always been for Burgundy. Jon has made other wines but has always felt more strongly about Bordeaux".

At Gainey Vineyard, Jon will concentrate on producing the Bordeaux-style wines the winery has in current production, including Sauvignon Blanc and Merlot, and Riesling—all grown on the Home Ranch in Santa Ynez. He'll also develop the winery's first Cabernet Sauvignon program, which will begin with the 2008 vintage from grapes planted in 2006.

A new addition to the Home Ranch, the Cabernet section is planted on one of the vineyard's rolling hillsides using close spacing and vines low to the ground to take advantage of radiant heat stored in the Monterey shale, which lies beneath a layer of rich, dark loamy clay soil.

A few miles west, Kirby, who began making wine at Gainey Vineyard more than a decade ago, will devote his attention to producing Pinot Noir, Chardonnay and Syrah grown in the winery's Sta. Rita Hills vineyards, including Evans Ranch and the yet-to-be-named new vineyard.

Evans Ranch, a 120-acre site, has the unique topography of a vineyard planted on a steep hillside carved into three distinct areas. The newest addition to Gainey Vineyard's holdings in Sta. Rita Hills is a 42-acre site surrounded by Brewer-Clifton, Melville and Babcock vineyards. It will be planted in the fall to Pinot Noir and Chardonnay using high-density spacing.